

# The Evergreen Privacy Program: How to Move Beyond the CCPA and GDPR Compliance Dates and Structure More Everlasting Programs

# Speakers



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# Takeaways

- Identify the privacy initiatives that will lay the groundwork for ongoing compliance
- Leverage existing privacy law initiatives and project workstreams into sustainable business processes by finding a home for those workstreams in a privacy management accountability framework
- Learn how to effectively report on key compliance requirements so that you can communicate with key stakeholders and are “regulator-ready”

# Agenda

- The state of the States
- What is an “evergreen” privacy program
- Panel Discussion
- Case Study – turning a privacy compliance initiative into a sustainable business process
- Questions

# CCPA OVERVIEW

# Main Individual Rights

1. RIGHT TO KNOW
2. RIGHT OF DELETION
3. RIGHT TO OPT-OUT FROM SALE
4. RIGHT TO NO DISCRIMINATION
5. PRIVATE RIGHT OF ACTION (breaches)

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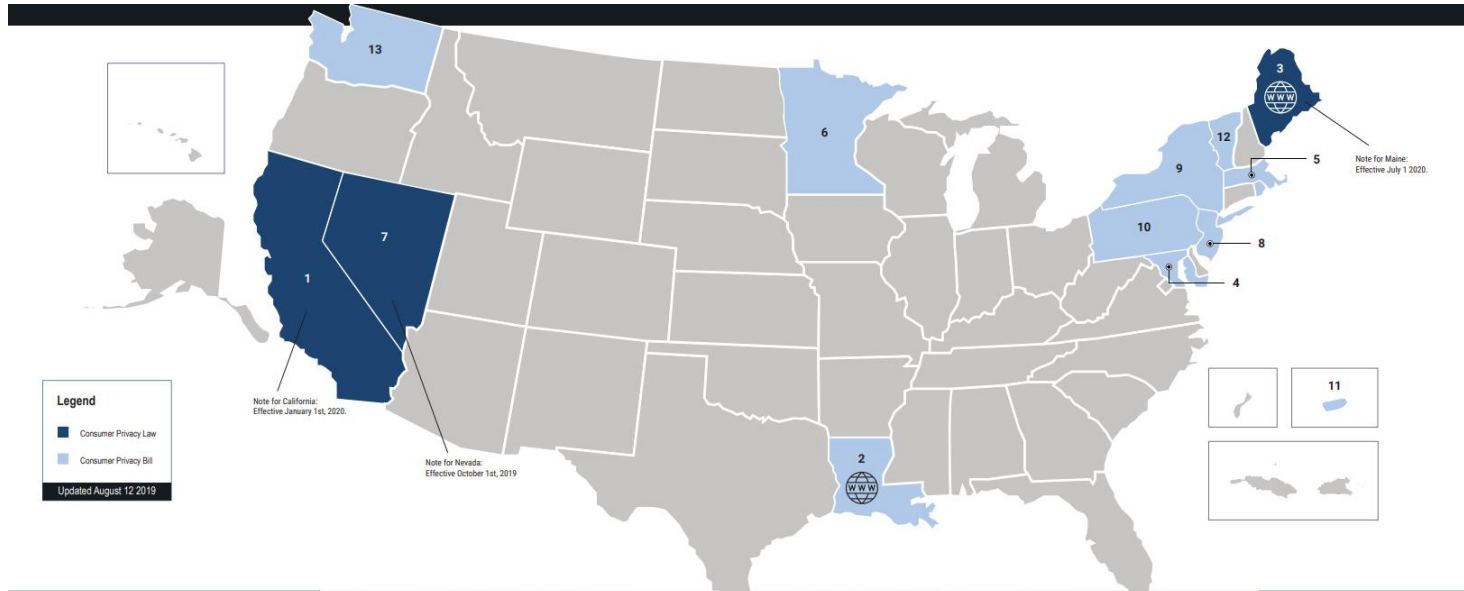
Rights mainly apply to data collected in the 12 months preceding the request and can be exercised free of charge.

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## CALIFORNIA CONSUMER PRIVACY ACT (CCPA)

- Applies in the **State of California** and to organizations doing business there
- Legislation focuses on **data subject rights**
- Rights only extended to **California residents**
- Will apply as of 1 January 2020

# Thinking Ahead - California is Not the Only Law



## States and Territories

- 1. California**  
California Consumer Privacy Act of 2018 (CCPA)  
(California Civil Code - Division 3 - Part 4 - Title 1.81.5)
- 4. Maryland**  
SB 613 Online Consumer Protection Act (adjoined sine die)  
HB 901 Online Consumer Protection Act (adjoined sine die)
- 5. Massachusetts**  
SB 120 Relative to consumer data privacy
- 6. Minnesota**  
HR 1144

- 9. New York**  
SB 224 Right to Know Act of 2019  
AB 3739 Right to Know Act of 2019  
SB 4411 An Act to amend the general business law and the state finance law, in relation to allowing consumers the right to request from businesses the categories of personal information the business has sold or disclosed to third parties.  
A06351 - An Act to amend the general business law and the state finance law, in relation to allowing consumers the right to request from businesses the categories of personal information the business has sold or disclosed to third parties.  
Bill A07736 - It's your Data , Act
- 10. Pennsylvania**  
HR 1144

## Sector-Specific (ISPs)

- 2. Louisiana**  
HB465 - Internet and Social Media Data Privacy and Protection Act
- 3. Maine**  
SB 946 An Act to Protect the Privacy of Online Customer Information - (Effective July 1 2020)

## Scope

State-level Privacy Legislation in the United States

\* Note: In its current form, this bill refers to student data and breach response. Given its name a reader may think it's a CCPA-like bill. Further reviews are expected.

# The US Consumer Privacy Laws and Bills

## Parallels

### **“DO NOT SELL” PERSONAL INFORMATION**

- **Individual can request information about data sales**
- Individual has the right to opt-out of data sales
- **Organization has the obligation to display opt-out link or button**

### **GDPR AND CCPA-LIKE RIGHTS & OBLIGATIONS**

- **Individual has the right of access to his/her data**
- Individual can request correction or deletion of data

### **STRONG ENFORCEMENT**

- **Attorneys-General in charge of enforcement**
- Possibility to impose penalties or hold organizations liable

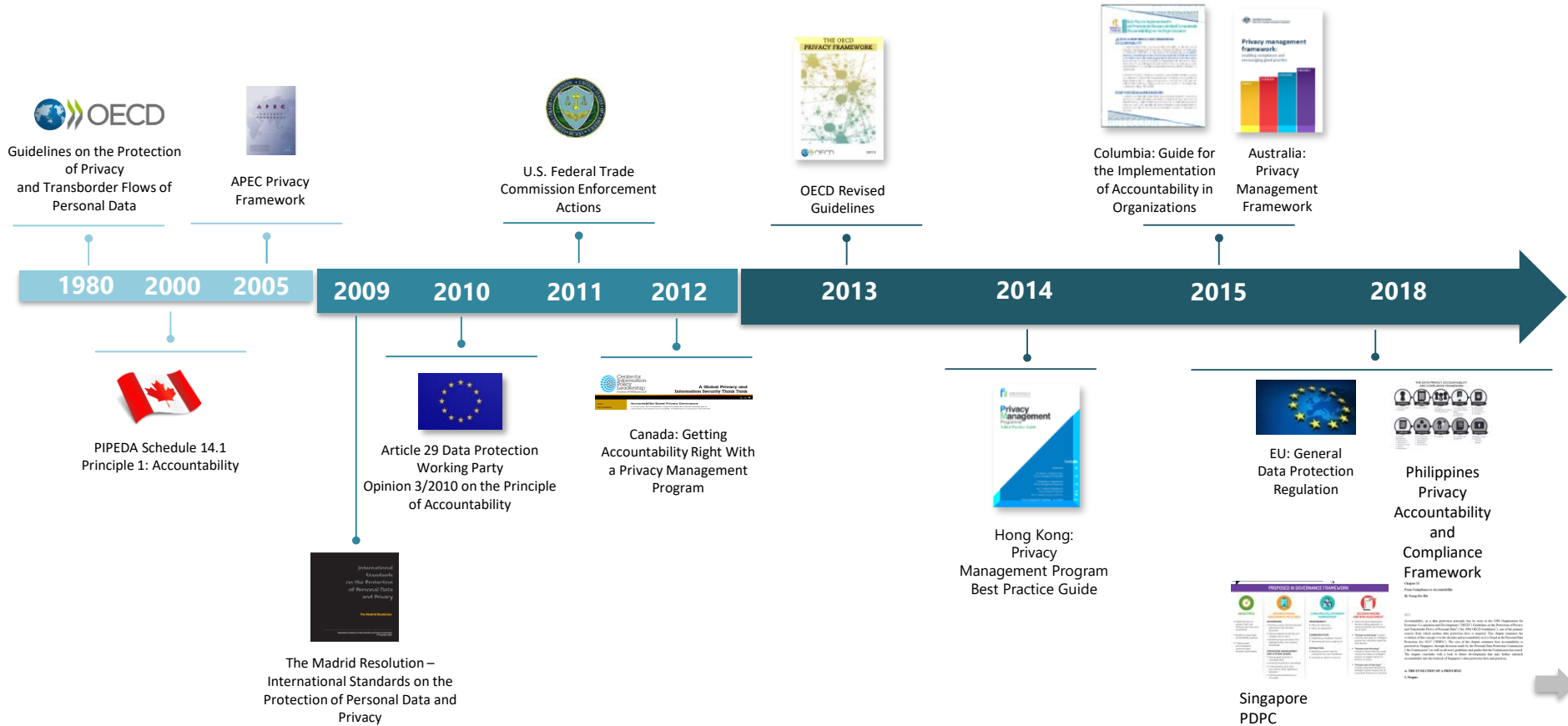
### **EQUAL TREATMENT**

- **Prohibition to discriminate** against consumers exercising their rights



# ACCOUNTABILITY VS. COMPLIANCE

# Development of Accountability as a Privacy and Data Protection Principle



# Operationalizing Accountability

A proven method for putting in place appropriate technical and organisational measures and demonstrating compliance

Accountability is embedding ongoing technical and organisational measures throughout the organisation, resulting in the ability to demonstrate accountability and compliance with evidence.

RESPONSIBILITY

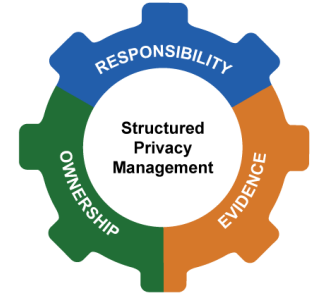
Appropriate Technical and organisational measures have been identified and are implemented and maintained on an ongoing basis

OWNERSHIP

An individual (or function or business unit) is answerable for the management and monitoring of technical and organizational measures

EVIDENCE

Documentation is produced as a result of implementing technical or organisational measure and that can be used as Evidence of accountability and compliance (board reporting, regulators)

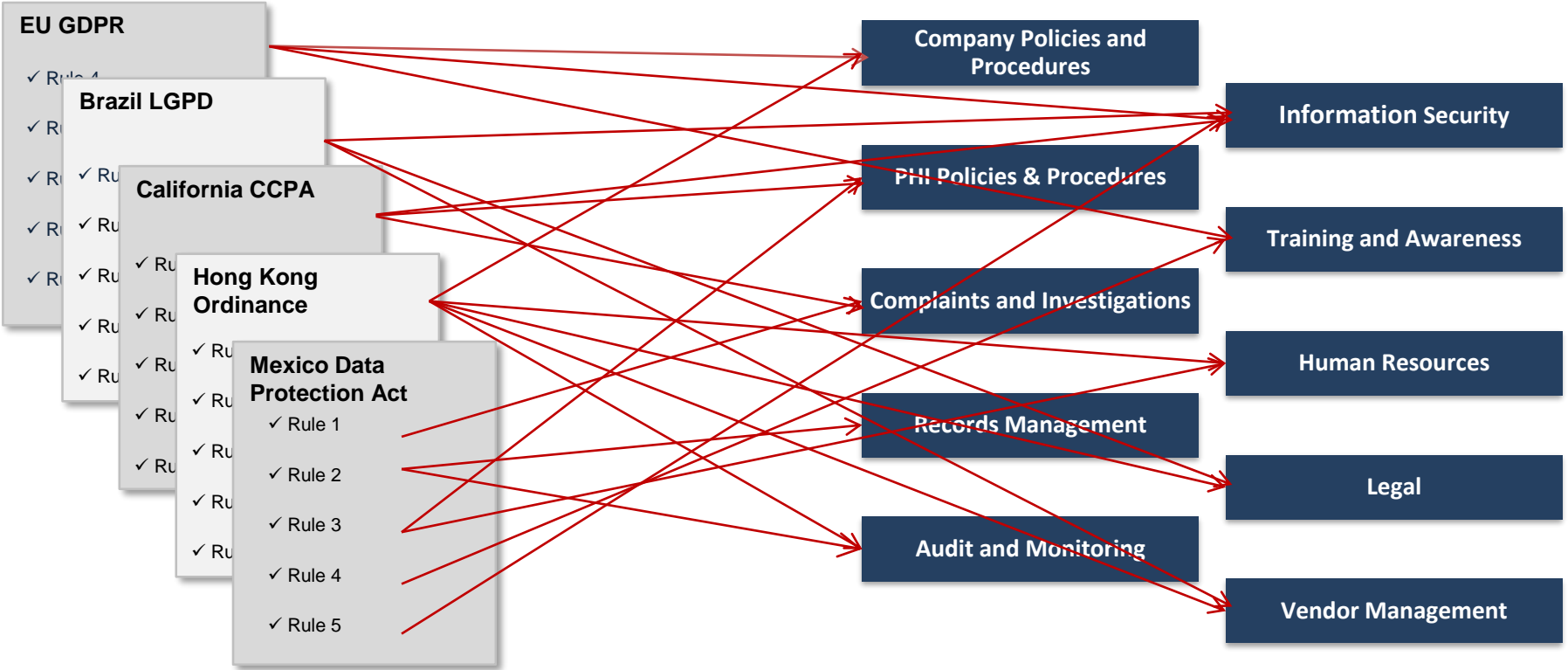


# Traditional Compliance Assessment Approach

**Many** Regulatory Requirements



**Many** Privacy Programs & Activities

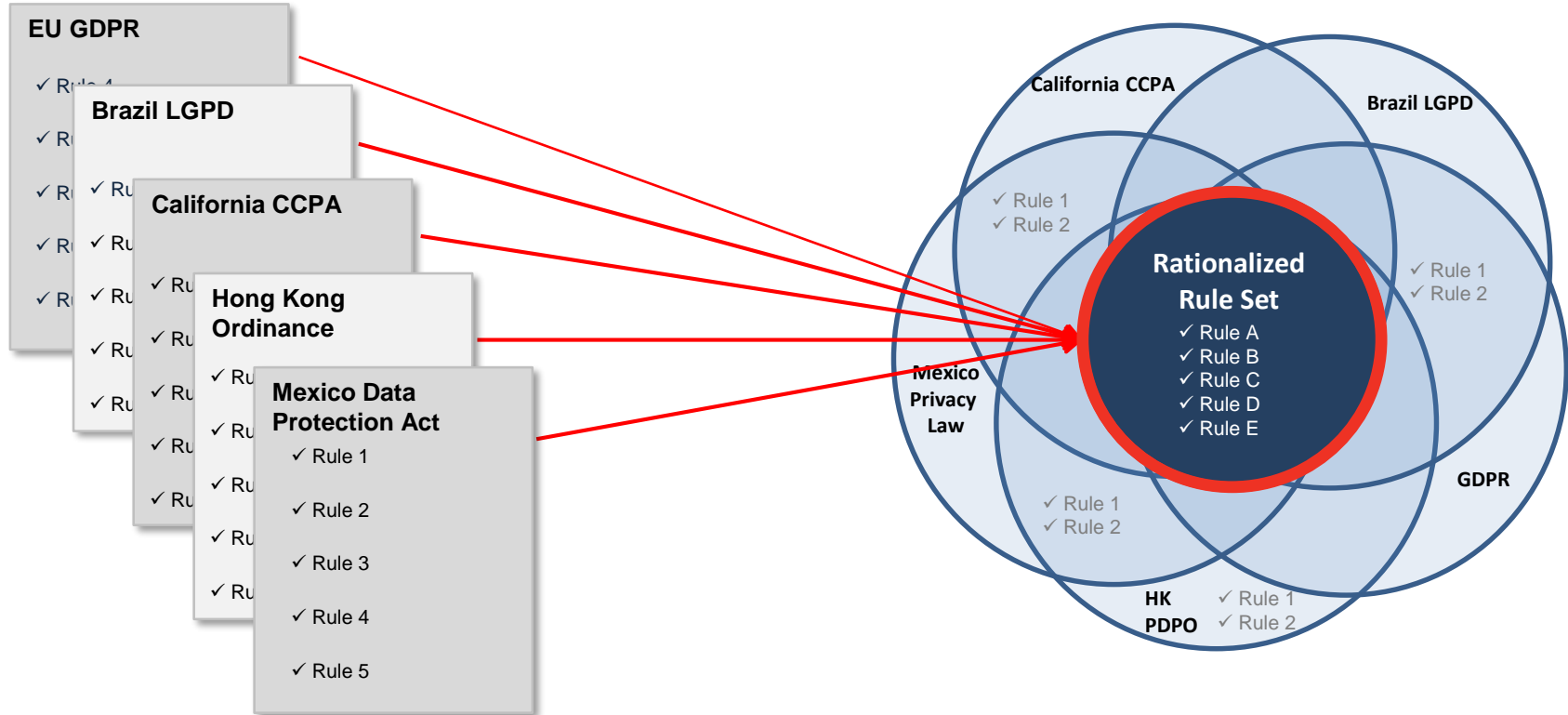


# Traditional Compliance Assessment Approach

**Many** Regulatory Requirements



**Many** Privacy Programs & Activities



# Accountability Based Approach

Leverage existing activities to comply with many laws and evidence of accountability to demonstrate compliance

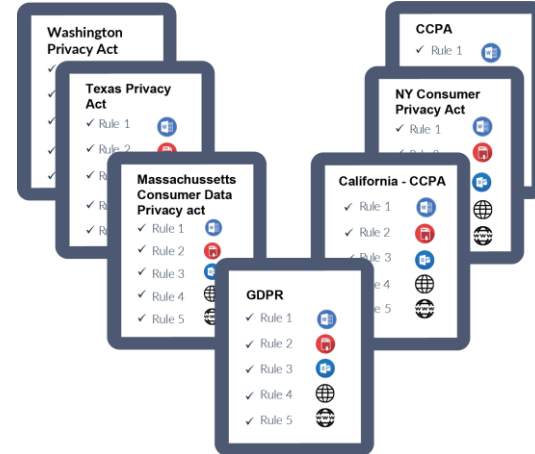
## ONE ACCOUNTABLE PRIVACY PROGRAM

Responsibility  
Ownership  
Evidence



Evidence of accountability is mapped to requirements, allowing the organization to demonstrate compliance with laws and regulations on-demand, supported by evidence.

## MANY REGULATORY REQUIREMENTS



## *Responsible Measures (policies, procedures, processes)*

Maintain procedures to respond to requests for access to personal data

Maintain procedures to respond opt-out of, restrict or object to processing

Maintain procedures to respond to requests for data portability

Maintain procedures to respond to requests to be forgotten or for erasure of data

Provide data privacy notice at all point where personal data is collected

Maintain technical security measures

Maintain a data privacy incident/response plan

## *GDPR*



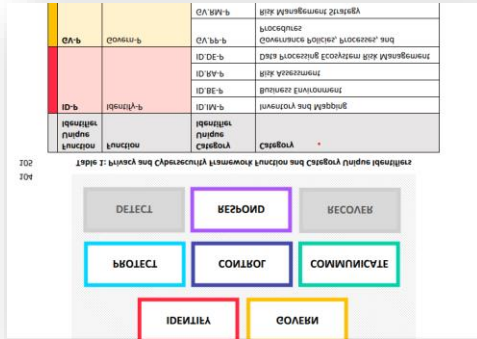
## *CCPA*



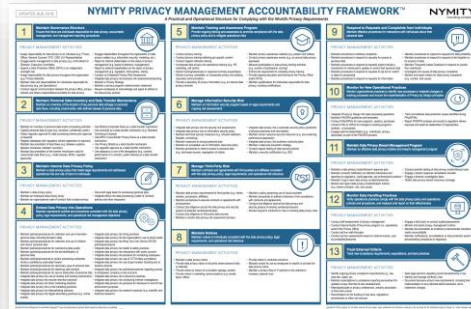
## *Nevada*



# Privacy Frameworks



NIST Privacy Framework



Nymity Privacy Management  
Accountability Framework



ISO/IEC 27701: 2019  
Extension to ISP 27001 for  
privacy information management



# PANEL DISCUSSION

The background of the slide is a complex, abstract wireframe structure composed of numerous interconnected blue lines. This structure forms a series of organic, flowing shapes that resemble a network or a stylized, interconnected form. The lines are thin and create a mesh-like appearance. The overall color palette is a range of blues, from deep navy to lighter, almost white highlights where the lines intersect.

# THE EVERGREEN PRIVACY PROGRAM

# carWash



**ALL EMPLOYEES  
TRAINED BY  
MR MIYAGI**



# START WITH BEST PRACTICES

Transparency

Data quality

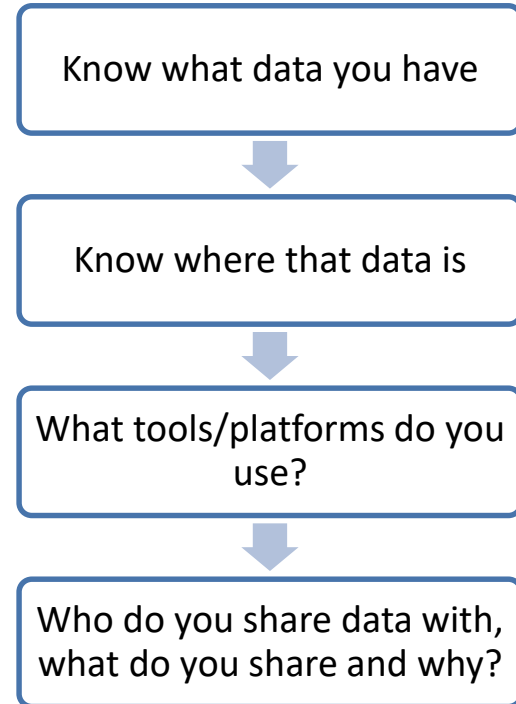
Collection limitation

Use limitation

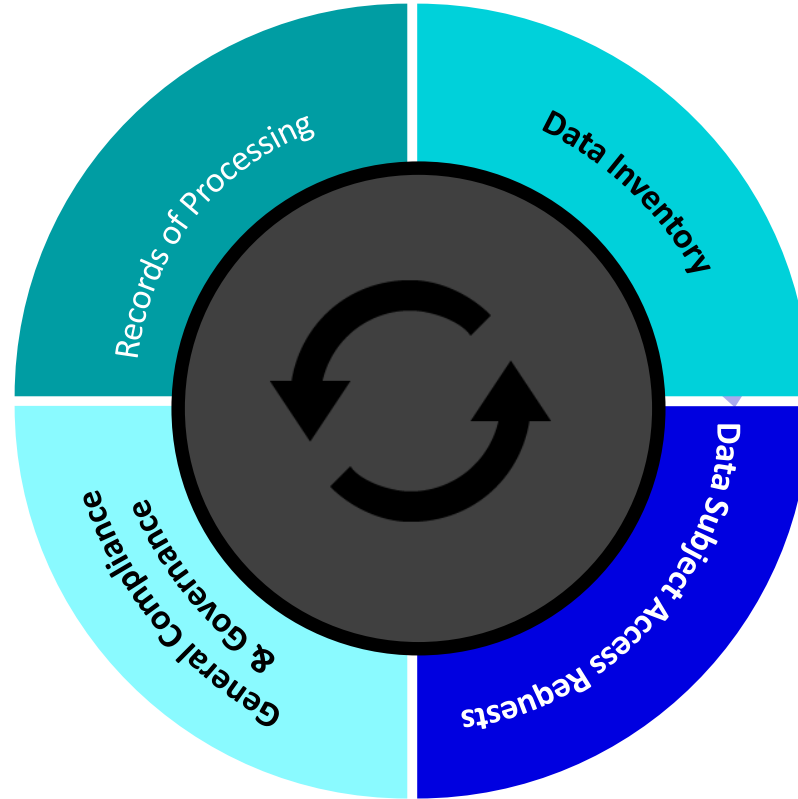
Accountability

Individual participation

**+**  
**BUILD INTO  
EVERYDAY  
PROCESSES**







# The Evergreen Privacy Program

| Record of Personal Information and Required Categories |                       |                         |   |  |   |  |  |  |                                  |   |
|--|-----------------------|-------------------------|---|--|---|--|--|--|----------------------------------|---|
| Business function                                      | Purpose of processing | Categories of Consumers | Categories of personal information                        | Types of personal information collected e.g name, address, IP address, demographic data, age, gender, shopping preferences | Sensitive Data  | Categories of sources from which personal information is collected               | Categories of third parties to whom personal information was sold                        | Categories of third parties to whom information was disclosed for a business purpose | Retention schedule (if possible) | General description of technical and organisational security measures (if possible) |
| Human Resources  | Personnel file        | Employees               | Contact details   | name, address  | N   | employees  | N/A  | Service Providers  | 6 years post-employment          | Encrypted storage   |
| Human Resources  | Personnel file        | Employees               | Pay details   | account number   | Y - Bank account details  | employees  | N/A  | Service Providers  | 6 years post-employment          | Encrypted storage, access controls  |
| Human Resources  | Recruitment           | Successful candidates   | Qualifications  | name, address, email address   | N   | employees  | N/A  | Service Providers  | 6 years post-employment          | Encrypted storage, access controls  |
| Human Resources  | Recruitment           | Successful candidates   | Employment history  |  | N   | employees  | N/A  | Service Providers  | 6 years                          | Encrypted storage, access controls  |
| Sales  | Direct marketing      | Existing customers      | Identifiers   | name, address, email address, IP address, age,   | N   | Data Compiling companies<br>Online and mobile websites and apps                  | Advertising/Marketing Companies, Apparel & Accessory Companies, Automotive Companies.... | N/A  | End of customer relationship     | Encrypted storage and transfer  |
| Sales  | Direct marketing      | Existing customers      | Transactions information                                  | total annual purchase of women's apparel   | N   | Apparel and Accessory Companies, Consumer Survey Companies, Electronic Companies | N/A  | N/A  | End of customer relationship     | Encrypted storage and transfer  |
| Sales  | Direct marketing      | Potential customers     | Demographic   | age, gender, marital status  | N   | Data Compiling companies   | N/A  | N/A  | 1 year post-campaign             | Encrypted storage and transfer  |
| Sales  | Direct marketing      | Potential customers     | Inferences  | Marketing segments: high income earner, outdoor enthusiast, pets, hatchback cars, right-wing politics                      | Maybe - includes data elements race, ethnicity, political affiliation | Data Compiling companies   | Advertising/Marketing Companies, Apparel & Accessory Companies, Automotive Companies.... | N/A  | 1 year post-campaign             | Encrypted storage and transfer  |
| Sales  | Direct marketing      | Potential customers     | Internet or other electronic network activity information | browsing history, online interests   | N   | Online and mobile websites and apps  | Advertising/Marketing Companies, Apparel & Accessory Companies, Automotive Companies.... | N/A  |                                  |   |

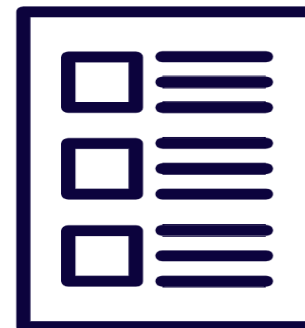
# Demonstrating Compliance - Regulator and Audit Ready

How will we demonstrate compliance?

| Request No. | Date of Request | How the Request was Made | Identity of applicant verified | Status | Employee Assigned | Nature of the Request | Search for Records (where, when and by who) | Request was granted (how, date) | Request was denied (reasons, legal provision, date) | Data Subject Communication Sent | Statement outlining disagreement or complaint | Final Outcome |
|-------------|-----------------|--------------------------|--------------------------------|--------|-------------------|-----------------------|---|---------------------------------|---|---------------------------------|---|---------------|
|             |                 |                          |                                |        |                   |                       |   |                                 |   |                                 |   |               |
|             |                 |                          |                                |        |                   |                       |   |                                 |   |                                 |   |               |
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|             |                 |                          |                                |        |                   |                       |   |                                 |   |                                 |   |               |



Electronic file for every request with the evidence



Upon request, write a formal report



# Questions and Contact



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