The Best Medicine: Respecting Privacy With Health-Related Data



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1. Overview of regulatory and legal developments in 2023

2. Operational challenges of privacy compliance with health regulations

3. Empirical data on companies' online data sharing practices

4. Implications for companies collecting and using health-related data





Health Care Privacy in the National Debate

- HIPAA Rules have set the benchmark for the health care industry for almost two decades
- Have created a standard for the health care industry and consumers that has worked (mostly) well for both the industry and consumers
- Increasing challenges with the existing structure given a variety of changes in both the traditional health care industry and in the broader health information ecosystem
- While HIPAA still works well where it applies (although this may be a controversial statement), there are increasing situations where it doesn't fit or doesn't apply at all



Health Care Privacy Framework

- HIPAA at the forefront
- State "HIPAA-Like" Laws (e.g. CA, TX)
- State Overall Privacy Laws (e.g., CA, Colo, VA)
- State laws on sensitive conditions
- "Non-HIPAA" health data Washington "My Health My Data" law
- Medical Research principles (US and global)
- Other federal laws (Part 2 substance abuse rules, ADA, etc)
- International principles and standards



Health Information (conceptually)

- Is there something "different" about it?
- 1. HIV/Mental Health/Substance Abuse Information
- 2. Your name and address as a patient
- 3. Foot surgery records (even for this compare my tennis injury to Lebron James seeking a new contract after a major injury)
- 4. Search history of medical information
- 5. Location data "near" a health care facility
- 6. Voting Records/Purchasing Habits/Television Watching (used to evaluate medical issues)



- Health Insurance Portability and Accountability Act (1996)
- Focused on portability of health insurance
- Then focused on "administrative simplification"
- Only then got to privacy and security, with almost no detail or meaningful thought
- Critical issue HIPAA has never been an overall health care privacy rule; it applies to certain defined entities for certain information in certain settings



What's Hot in HIPAA Today?

- Access to records (more than 25 cases)
- Pixel/Tracker issues (guidance, investigations, practical impact)
- Social service organizations
- Opioid Usage
- Dobbs issues



The biggest "next generation" issue

- What is "outside" of HIPAA is growing
- Web sites gather and distribute healthcare information without the involvement of a covered entity.
- Personal health records
- Community/patient support groups
- Significant expansion of mobile applications directed to healthcare data or offered in connection with health information
- Wearables
- All (or at least most) of the health information tech companies have (and now location data)



The FTC and health care

- A number of important cases breaking new ground on use of health data issues (and data that doesn't really seem like health data but can be in some situations – e.g., location data)
- They are trying to change behavior without new law or regulations
- They are also changing regulations after guidance and after enforcement cases
- Using a law on health data breaches to define appropriate behavior



How is your health information protected under CCPA?

- HIPAA protected information (generally exempted from CCPA)
- 2. CMIA covered companies/information (generally exempted from CCPA)
- 3. Common Rule/Clinical research (generally exempted from CCPA)
- 4. CCPA probably covers your health information if it isn't exempted
- 5. BUT CCPA doesn't cover non-profits
- 6. And CCPA doesn't generally cover employers and employee information (note that it will post 7/1/2023)



What to watch for in health privacy

- FTC/State AGs looking at "non-HIPAA" health data, perhaps HIPAA data, and making lots of other data into health data
- How the pixel/tracker cases evolve
- Other states passing "Washington State" like laws
- Dobbs activity
- State "comprehensive" privacy law implications
- Will there be any movement on a national law and how will health privacy be addressed?

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Operational Challenges

- Jurisdictions
- Which law and when
- Exceptions?
- Implications
 - GeoFencing
 - What is health data?
 - Cookies



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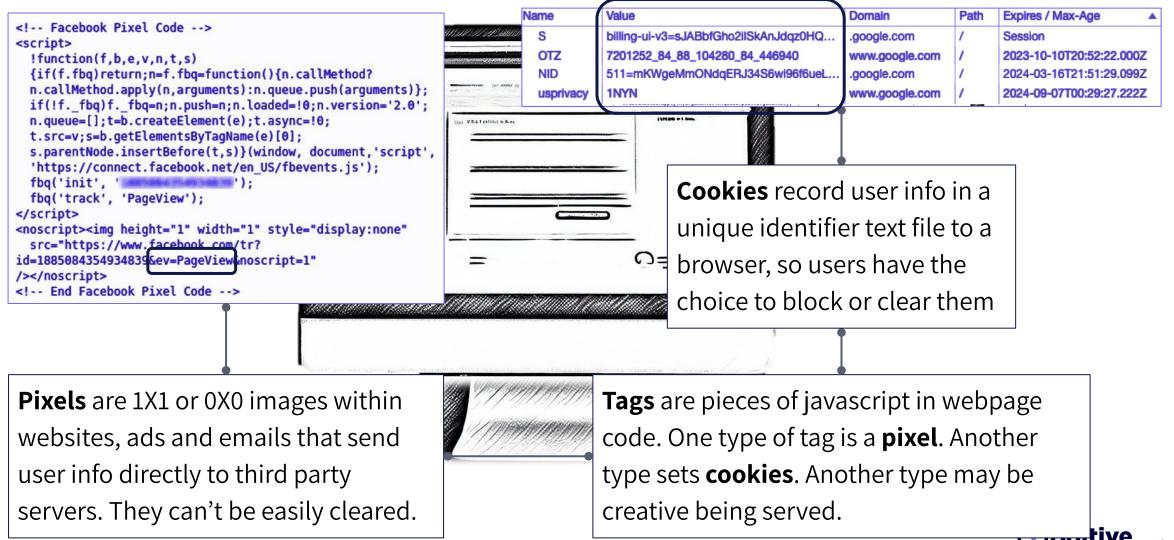


How Do Pixels And Cookies Share Sensitive Health Data?

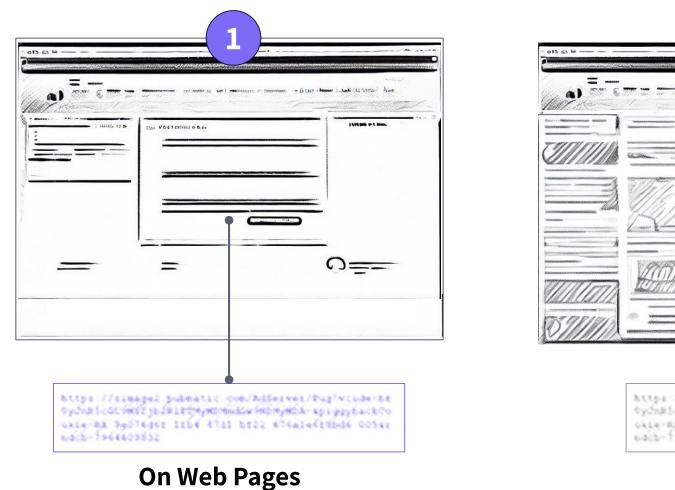
Are Websites Gaining Consent Before Collecting Sensitive Health Data?

Are Websites Sharing Health Data With Third Parties After Consumers Opt Out?

What Are Differences Between Pixels And Cookies?



How Do Pixels And Cookies Appear On Web Pages AND In Ads?

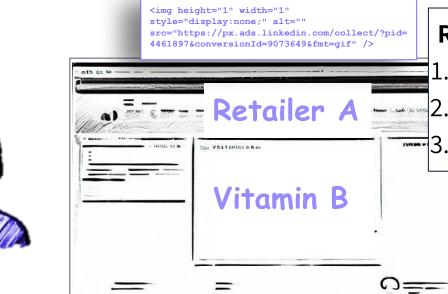




In Ads



How Do Web Pages Share User Data?



Retailer marks prospect for Vitamin B ads

- 1. Retailer A placed Ad Platform C's pixel*
- Retailer A ----2. Platform C's pixel drops cookie
 - 3. User can be tracked, data can be shared

User visits another site

- 1. Site provides space to Ad Platform C
- 2. Retailer A buys ads from Ad Platform C
- 3. Ad Platform C serves Vitamin B ad to User

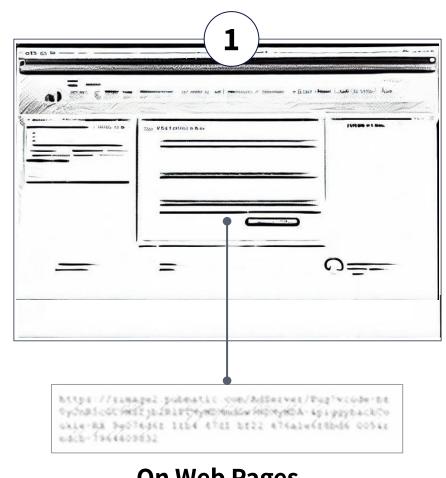
User becomes a prospect

- 1. User visits Retailer A site
- 2. User browses Vitamin B
- 3. User qualifies for tracking

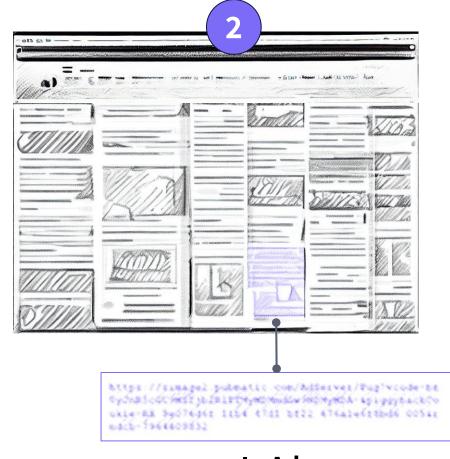




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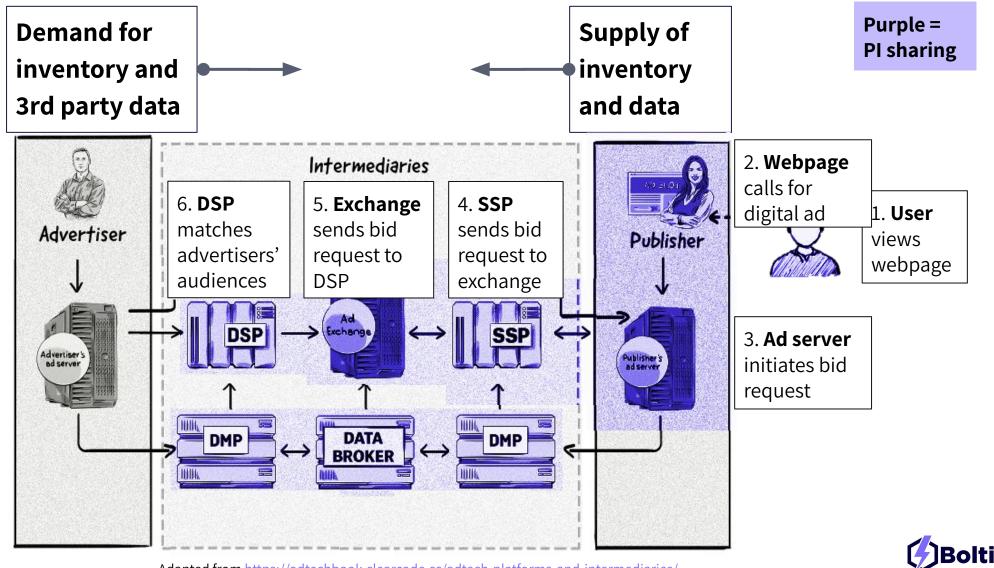
On Web Pages



In Ads



How Do Pixels, Cookies And The Ad Ecosystem Sell/Share Data?

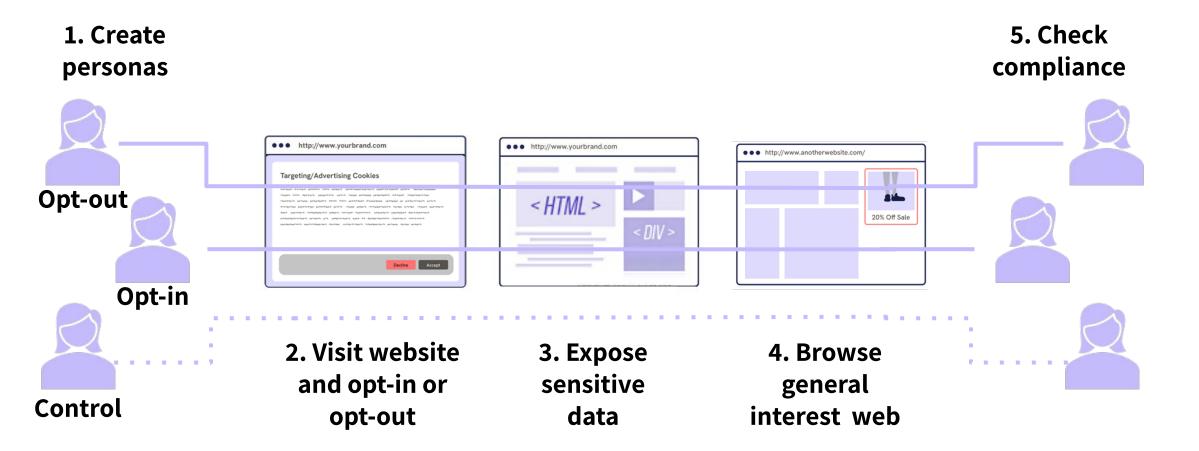


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Methodology Employs Simulated Customer Journeys





Some Websites Collect Sensitive Health Data Without Explicit Notice

Women's wellness products maker presented quiz questions that collect data likely considered "sensitive" in CA

How many times have you contacted your gyno in the last 2 years?

Never

Just for my annual visit

Couple times a year

Have them on speed dial

Drug company collected data likely considered "sensitive" in states including CA and VA, as it identified a specific medical condition and medical history.



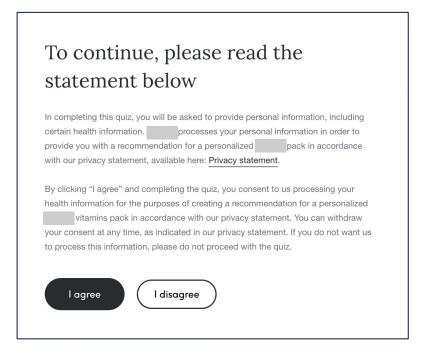
Commentary: Neither site is clear how they use sensitive data. One site discloses collection of sensitive data, one doesn't.

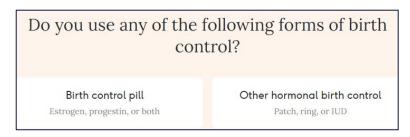


Some Websites Collect Such Data With Consent, But Without Clear Purpose

Seller of personalized vitamins required opt-in before quiz, but did not disclose how data would be used. Extensive quiz enabled a personalized vitamin formulation. But it didn't specify how data would be used unless users read entire privacy notice.

Privacy policy acknowledged it shared data, including health quiz responses, to third-party marketers. A CA-specific policy explained identifying health information is not disclosed. But "health data" is undefined. Even after opting out, the CA persona saw retargeted ads based on the items viewed.







Commentary: Most consumers won't know if their health answers are used for inferences. Those who read the privacy notice may not understand health inferences are used for ads.



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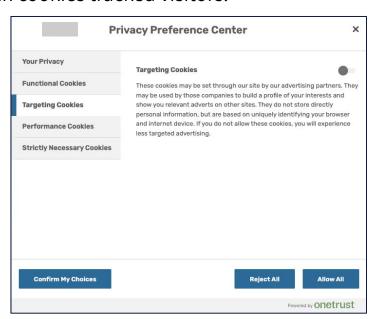
Are Websites Sharing Health Data With Third Parties After Consumers Opt Out?

Companies Default To Sharing Health Data Nearly 100% Of The Time

Websites we examined use pixels and cookies to share health-related data with third-parties, despite new legislation that gives consumers control around the collection and sharing of sensitive data

Treatment center still set IBA cookies after opt-out.

For CA, 7 first-party IBA cookies tracked visitors across social media such as Facebook and Google. For VA, 9 such cookies tracked visitors.



Overall, opt-out personas only see small reduction in IBA cookies.

	IBA Cookies Set For CA No Opt-Out Persona	IBA Cookies Set For CA Opt-Out Persona
Pharma maker	59	No website opt-out
Treatment center	29	No opt-out
Men's Health Clinic	46	No opt-out
Women's Health Retailer	22	18
Telehealth provider	32	No website opt-out
Vitamin maker	20	8
Health bookseller	0	0
Senior health retailer	6	No opt-out
Fertility marketplace	22	No website opt-out
Treatment center	7	7

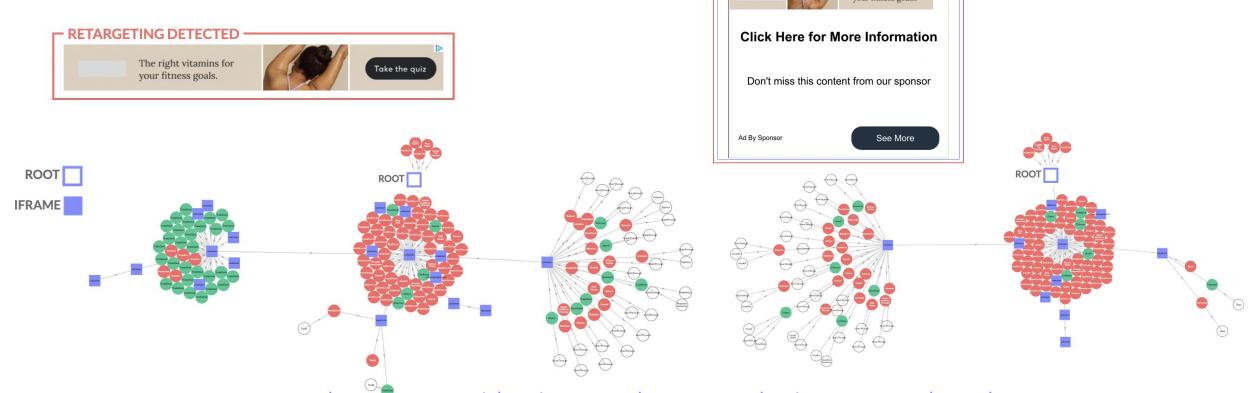
Commentary: IBA tags and cookies are present on 9 of the 10 sites examined. Most visitors are at risk of having health-related data used for marketing purposes.



Some Companies Share Health Data Through Retargeted Ads

A vitamin and supplements maker served re-targeted ads to users that opted out. The manufacturer seemingly continued to share personal information with third parties after the user opt-out, apparently in

contravention of applicable state privacy laws.



e right vitamins for

Commentary: The company either incorrectly managed privacy controls and allowed some back-end sharing, or ignored user requests



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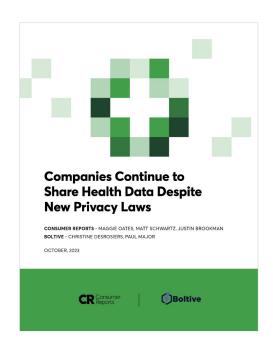
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What Should You Do? We Recommend Three Reviews (Repeat Periodically)

	Assessments		
	Data	Legal	Trade-off
A. Data elements	Which of your "generic" data elements are now possibly health-related?	Have you evaluated how relevant regulatory agencies are analyzing data elements you collect? Have you appropriately disclosed your practices to relevant individuals?	What is business value vs. legal risk of collecting your data elements?
B. Third parties	What third parties do you share health data with?	Do you have appropriate agreements in place with any third parties? Have you provided appropriate rights to individuals about sharing with these parties?	What is business value vs. legal risk of partnering with third parties?
C. Sharing	What data are you sharing with these third parties and how are they using data they receive?	Do you have the right controls in place to ensure that only appropriate data is shared (and for appropriate purposes)?	What is business value vs. legal risk of sharing particular data with particular third parties?
Specifically 	Are you including trackers (pixels, cookies, SDKs) in B, C? Does your current DSR process include this expanded scope of data?		Are you including trackers in B, C? Are there less intrusive methods to achieve the business value of A, B, C? What are your processes for approving data elements and auditing third parties?

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